Small Wonder Area of Narcotics Anonymous (SWANA)

Area Service Minutes

May 2018

OPENING

The Policy Chair called meeting to order at 4:35 pm. A moment of silence was followed by the Serenity Prayer. The 12 Traditions and 12 Concepts were read. Roll call was taken at 4:41pm by the Secretary (see attached Roll Call sheet). Quorum (32) was met. April Minutes were not available

SUBCOMMITTEE REPORTS

The Acting Chair called for and received reports from the subcommittees, with a Q&A session following each report. Please see following pages for these reports and any relevant issues discussed.

OLD BUSINESS

Vacant Positions:

All positions are up for election

**** Please come out and Support

MOTIONS

Part 2 policy -Passed

Results 25 yes 0 no 5 abstention

Question and Answer - Discussion relating to #40, 42, 43, 48 by Aaron

NOMINATIONS:.

No one from convention committee was present to proceed with nomination confirmation.

Treasurer- Lisa B This person was not in the meeting.

Literature Chair- Michael P

Lenora -Withdrew her nomination

Co-Treasurer- Morrocca (clean date 2004)

Unity and Activities – Maryanne G.

Area Secretary – Marrocca

Co-Secretary- Charmaine

Meetinglist/ Website - Cady T

Treasurer-Lisa B

HOME GROUP REPORTS

These Groups Are **In Desperate Need of Support** as well as Trusted Servants! Please come out and support those in need

Primary purpose meeting 7pm Thursday night in Claymont needs support!!

Christmas group is in need of support from SWANA area!!

First State Survivors is need of trusted servants and support

Journey Begins needs member to come out and attend and serve!!

All other Home Group reports received are on file with the Secretary

Second roll call was taken by the Secretary @ 5:30 pm (see attached Roll Call sheet). Quorum met again.

NEW BUSINESS

Open positions for area.

Jenn F PI committee motion to go back to the groups for presentation of options for paid advertisement. (see attached)

Open Forum:

Motion was made and seconded to close meeting.

The meeting was closed with a moment of silence, followed by the Serenity Prayer. Meeting concluded at 6:27p.m.

HOME GROUP ATTENDANCE see attached

SUBCOMMITTEE REPORTS: Brief Q&A Discussions, please see attached for full report.

Convention Committee Executive Body (SWACNA XI), Majority of positions are Vacant; Treasurer and Chairperson positions pending.

H & I Subcommittee- Frank B. Chair

Upcoming event -Learning day Mt Salem Church

Literature Subcommittee-Erin B.,-Chair Michael D.,-Co-Chair

Meeting List/Website Subcommittee Charmaine – Chair

Outreach Subcommittee Chair- Nate

Policy Subcommittee-Everette

Phone Line Subcommittee - Vacant

Unity & Activities Subcommittee-Allyson

Requesting money for Summer events

Public Relations- Jen F

RCM- Vacant

RCM2: Vacant

4:30 Mg called to order by Policy Chair (Everett) Survey hayer

12 Haddwas

— Role asil (quorum not) Spil Minutes not availble - Conjuite Reports (see affached) - nominations - (No ear for convention body pused)
list of ASC nonimations attached Motions
- Part 2 policies (25 yes, 0 no, 5 abstain) - Passed
(Q = A) Dudussia on # 40, 42, 43 = 48 by Asian
- finn I. (Pl advisement) su attached Discussion

- Mitg spool available a Henrietta Johnson, ROA

Wilmington, & St. Padricks Motion to close 6:27pm

AREA ATTENDANCE

Date: January 20, 2017

| V | HOME GROUP | TIME 4:30 | TIME 5:29 | |
|---|-------------------------|-----------|-----------|-------|
| _ | - Internation | | | |
| | 1 ALMOST HEAVEN | X | X | X |
| | 2 ATTITUDES IN ACTION | | Х | de Vy |
| | 3 BASIC TEXT | X | X | V.V |
| | 4 BE AT YOUR BEST | X | X | X |
| | 5 BOW TIES & BARRETTES | X | X | VX |
| | 6 BY NA MEANS NECESSARY | Х | X | SV/ |
| | 7 CLEAN BUT NOT STRAIT | | Х | * / |
| | 8 CLEAN DREAMS | | | XX |
| | 9 CHRISTMAS GROUP | | Х | X |
| | 10 DELAWARE STEP | Х | X | XX |
| | 11 DETAIL TO RECOVERY | Х | X | V |
| | DOWN HOME | X | X | // |
| | EACH ONE TEACH ONE | | | |
| | FIRST STATE SURVIVORS | X | X | VV |
| | GET IT OFF YOUR CHEST | Х | | XV |
| | G.I.R.L.S. GROUP | Х | X | 11, |
| | GOOD ORDERLY DIRECTION | Х | | 8 VJ |
| | HOPE FOR HEALING | Х | X | |
| | THE H.O.W. GROUP | Х | X | VV |
| | IN THE SOLUTION | Х | X | XX |
| | THE JOURNEY BEGINS | Х | X | XX, |
| | THE JOURNEY CONTINUES | Х | X | V V |
| | JUST FUR TODAT | | | X |

| | ROLL CALL | (32) | |
|---|-----------|------|-----|
| KEEP IT GREEN | х | X | XX |
| LAST CHANCE FOR RECOVERY | | Х | X |
| LIVING THE STEPS (IT'S A SPIRITUAL THING) | Х | Х | 10 |
| MEDITATION AND STEP WORK | Х | X | |
| MEN LIVING CLEAN | | | XX |
| MIRACLES HAPPEN | Х | X | |
| MONDAY NIGHT SERENITY | Х | Х | X/X |
| MONDAY NIGHT Recovery | Х | Х | XV |
| A NEW WAY OF LIFE | | | // |
| NEVER GIVE UP | Х | Х | XX. |
| PRIMARY PURPOSE | Х | Х | VV |
| RECOVERY IN THE A.M. | Х | Х | XX |
| RECOVERY ON THE WESTSIDE | X | X | * |
| SATURDAY NIGHT LIVE | X | X | // |
| SATURDAY NIGHT SERENITY | | | XX |
| SERENITY GROUP | | | XX |
| SHOW ME HOW TO LIVE | Х | X | VOV |
| SIMPLICITY GROUP | Х | X | XX |
| | | | |
| SPIRITUAL CONNECTIONS | | | VV |
| STAR GROUP | | X | T/ |
| STEP BY STEP | х | Х | VV |
| STEPS TO RECOVERY | | | X X |
| SUNDAY NIGHT RECOVERY | Х | X | 11. |
| THIS IS H.O.W. | х | X | 111 |
| THREE MINUTES FOR MEDITATION | х | X | XX |

weekend Swows /

SWANA HOME GROUP REPORT TO AREA

Use monthly to report your income/expenses and information about your group to the Area.

| Home group name:_ | STEP BY STEP Date | e: |
|--|--|-----------------------------------|
| Secretary: | Phn # | |
| Treasurer: | Adoms Phn #: | |
| | | |
| Group Financial R | | |
| Income: | 7 th Tradition Collection Literature Sales Other Income | \$ 60 \$ 9000 \$ \$ |
| Total Incom | e: | \$ 9600 |
| | ting Balance: | \$ |
| The second of th | ng balance and total income) | |
| | | |
| Expenses: | ASC Donation Literature Order Rent Supplies (please list) | \$ 5135 \$1865 \$2000 \$ |
| | Other expenses | \$ |
| Total Expens | es: | \$ |
| | ce: should be zero al expenses from total operating balance) | \$ |
| Ve invite you to sha | re how your Home Group is doing: | |
| | | |

POLICY COMMITTEE

ASC Report May, 2018.

Good afternoon family. My eyes have seen the very close to completed new policy. We are only waiting to hear back from the groups about the last round of motions that were sent out last month.

We will make any necessary adjustments needed based on your feedback. We have a couple of additions that the committee has seen fit to include, and that should be it. I believe that we will be ready to roll this out even before the next Area service meeting. We will put it on our website as soon as possible for all to see. I have requested a check in the amount of \$250.00 for the purchase of the binders & divider kits per last month's passing of the motion. The actual total cost was \$239.10 if you remember my presentation 2 months ago. I have requested \$250.00 to cover any inflationary costs that might have occurred since then. Of course I will have receipts & turn back in any money not used at the next ASM.

Love & Respect

Everett B.

LITERATURE REPORT May 2018

On 4/10/18 we started out with a balance of \$3234.17

We made a deposit of \$1527.40 bringing us to a balance of \$4761.57. The breakdown of the monies deposited is as follows:

Cash: \$1199.40

Check: \$328 (H&I reimbursement)

On 5/15/18 we paid FRSNA \$1487.69 for literature. The breakdown for literature order this month is as follows:

H&I: \$290 (SWANA Area to reimburse)

Area: \$1197.69

The ending balance in the account is \$3273.88

Literature committee is in process of balancing checkbook. In order to view the entirety of transactions we need authorized user access which the current area treasurer and previous treasurers are resolving.

The new home group Addicted to Hope received a newcomer literature package valuing \$87.95. Per the new policy that went in to effect in January of 2018 the home group will be responsible for 60% of the package which is \$52.77. The area is responsible for the remaining 40% of the package which is \$35.18.

In Loving Service,
The Literature Committee, Mike D and Erin B

Meeting List /Web Site Subcommittee May 20, 2018

The Meeting List/Website committee meeting was not held for April, and is in need of support. The monthly committee meeting is held the 4th Tuesday of each month at 6pm at Kirkwood Hwy Library.

- Meeting List, Website, Calendar, & Events:
 - The meeting list was updated for the month of June 2018 and added to the website.
 - o 1000 meeting lists were ordered for the area, and are available today. The cost was \$97.40 paid by the area.
 - . The U&A meeting date and time was updated
 - SWANA area events page was updated; old events were removed, and new events were added
 - April ASC meeting minutes were April not added to the website. Once the ASC Secretary is able to complete the report, and forwards the report, it will be added to the website
 - o All area events and meeting list changes were emailed to Region

The next Meeting List/Website committee meeting is scheduled for 5/22/18

In loving service, Charmaine B., Meeting List/Web Site Chair

SWANA SUBCOMMITTEE REPORT FORM

| 11 1 2-1-1-11: |
|--|
| Subcommittee Name: Unity & Ach vitres |
| Chairperson: All Son V. Phone: 302-5/0-7438 |
| Chairperson: All Son D. Phone: 302-510-7438 Co-Chair: Rodney P. Phone: 302-513-5921 |
| 7 h A Min tall 1 - 6 als |
| Meeting Day: Pyth of Manday Time: 6ph Mentry Meeting Location: Agustla Bust ding 2nd Monday - 12/2 Club 4th Mentry |
| - I don't |
| SUBCOMMITTEE UPDATE (attach separate sheet if needed): |
| The Shiribual preakfast event was a |
| creat sieccies the naid the Cedars |
| Ochart + Phush of Chart 460.00 for |
| "cont is the same like are vetremen |
| and of the state beide of the |
| 218 14 310 1000 FOR \$20 14 32 + 14 cm + 16 1 4 40 |
| and furnish in 438 713 40m frage |
| Sales and collection at the open |
| would like to thank every one for their |
| participation at the events |
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| BUDGET (Income/Expenses/Balance): |
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| In Loving Service, |
| Signed: allison Date: 5/20/18 |
| orgine. |

SWANA SUBCOMMITTEE REPORT FORM

| Subcommittee Name: OUTPEACH |
|---|
| Chairperson: Nate R. Phone: 303-784-5/33 |
| Co-Chair: Phone: |
| Meeting Day: Last Mon. of ManhTime: 8:30 |
| Meeting Location: Mf. Salem |
| |
| SUBCOMMITTEE UPDATE (attach separate sheet if needed): This Sub - committee |
| did not meet, saturday night, serenity |
| has called me and that I apologize to the |
| on their behalf for not making if to area |
| For the past two months of today. They don't |
| have a GSR as the present time. The green |
| copy croups members plan to m |
| Alternate Area service in the Future. |
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| BUDGET (Income/Expenses/Balance): |
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| In Loving Service, |
| - Matt 10 - 5-50 10 |
| Signed: Mathau Rym Date: 5-20-18 |

SUBCOMMITTEE REPORT FORM

| | COMMITTEE NAME: |
|--------|---|
| | CHAIRPERSON: OC PHONE#: 302 690 7490 CO-CHAIR: MICHORI D PHONE#: 302 893 9159 MEETING DAY: May 20, 2018 LOCATION: SHBOY 1003 |
| | COMMITTEE UPDATE/PROBLEMS: (PLEASE BE CONCISE AND LEGIBLE) |
| U\$A\$ | HET has 17 commitments we approx 40 members All is going well a this time. HET is having a HET Learning Day on June 30 to From 1-6 pm We will recoour |
| | H&I needs aw hydget for this month. |
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| | Secretary May 20,2018 |

H+I. gave report Learning Day Met Salem 1-6 U+A-400 HOTI -P+I - wprit Treasurer - report - 5684.10 Outreach - report Meeting list - report Literature Policy Old Business pominations Treuseurer Lisa B - wasn't in the wineto Lelerative Chair Michael D. Lenora welholiow her nomention Co Treasurer - monocea Fet 2004 U+A- Maryanne 6 -

Public Relations Subcommittee Report

Subcommittee Chair: Jen F. (302)650-7532

Meeting Time: 3rd Sunday of the month @ 4pm

Meeting Place: St. Barnabus(Big room right before ASCM)

Next Meeting: June we will not be meeting due to scheduling conflicts

PR subcommittee met before Area Service and has met separately with individuals that have Narcotics Anonymous PR experience to discuss topics since we do not have much support for the monthly meetings. We have printed out the flyers that we all can take and hang in doctor's offices, grocery store bulletin boards, church bulletin boards, telephone poles and anywhere that you think that someone would pass and see it that might need the number to find a meeting. There are two different flyers, please take some of one or both.

We have finally gathered the prices for all the considerations for signage that could attract the still sick and suffering addict to our meetings: buses-both interior and exterior, bus stops and billboard. Included in this report is a general break down of the most reasonable options for Small Wonder Area and the amount of money that we're working with from the convention overflow funds. We will be submitting a motion for consideration from the Area so that we can proceed on these ideas and make this happen or tweak the ideas.

-Billboard: Dealing with Clear Channel Company. They offer a non-profit discount (25%) and are very excited to work with us to get the message out. They have billboards that they can offer at an even more discounted rate. (1) billboard for 4 weeks is \$1000. The Clear Channel rep that I will be dealing with said that she may be able to do certain billboards for as low as \$300. We are requesting \$1000 budget for this idea in the motion.

-Bus Wraps: Dealing with Gateway Outdoor Advertising. The sizing options are-full bus wrap, king kong, king, queen, tail end. They run for a month at a time or what they call a period.

• Full bus wrap for (1) 12 month period is \$277. We are requesting \$1385 for (5) full bus wraps in the month in our motion.

-Interior Bus Ad: The sizing options are-11"x 28" and 28"x 96". 12 month periods are \$32 and \$70 respectively.

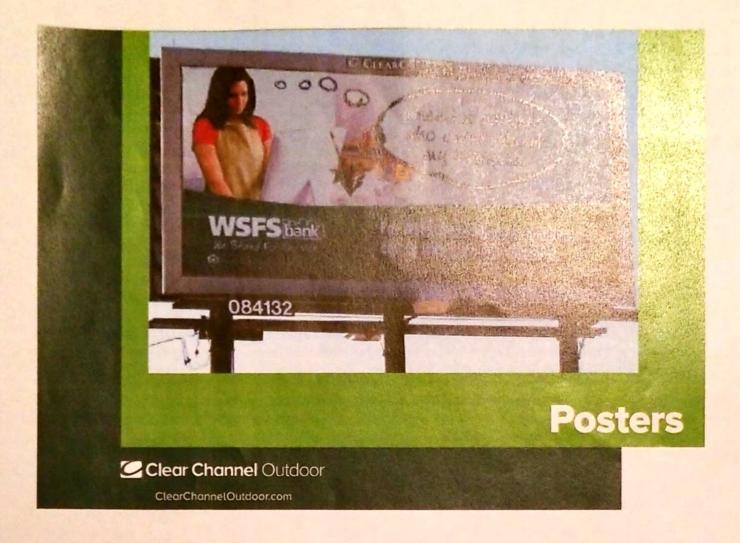
 We are requesting \$700 for (10)28"x 96" (largest size) for 12 months in our motion.

-Bus Shelters: The sizing options are-75"x 25", 75"x 54", full wrap. 12 month periods pricing are \$228, \$298, and \$350 respectively.

We are requesting \$894 for (3)75"x 54" (the middle size) bus shelter signs.

The total monies requested for this idea will come to \$3979. We will do our best to negotiate the best options in utilizing this money and saving where ever we can and it is our hope that we will have money to bring back after it is all said and done but not guaranteed. The areas we will be targeting are Wilmington in the city and Newark business district. Please see the attached marketing examples for each of the attraction ideas to get a better idea of what we are trying to do. We will be utilizing members in Narcotics Anonymous to design the signage that will be used for these attraction measures. All of this work is done with the mindset that our literature talks about that we must be vigorous in our attempts to get the message of Narcotics Anonymous out to the public and remembering our PRIMARY purpose is to spread the message to the still sick and suffering addict. Our message is HOPE and our PROMISE is freedom. We can only keep what we have by giving it away.

In Loving Service, Jen F. (302)650-7532



Benefits

- Creates rapid consumer top-of-mind awareness providing continuous presence, up to 18 hours a day, resulting in high frequency multiples.
- Targets audiences demographically & geographically
- Environmentally responsible/ fully recyclable.
- Unaffected by inclement weather.
- Visual quality comparable to vinyl executions.
- Maximizes brand awareness ideal for new product introductions.
- Stimulates sales near point-of-purchase locations.
- Provides efficiencies to media plans by lowering cost per thousand.

Distribution

Our existing Poster inventory has been converted to Eco Posters.

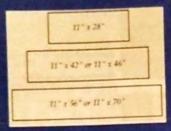
Size

- Copy Area: 10'5"h by 22'8"w
- Using approved vendors for production ensures Eco Posters are produced with all the right hardware & specifications to fit our structures. Please contact your CCO representative for a list of approved vendors.

Contract Term

- Typically purchased 4 weeks or longer.
- Purchased by GRP/TRP level.
- Available in packages ask your CCO rep for details.





Specs

Print Size: 11" x 28"

Michelangelo

Print/Viewing Size: 48" x 24"





Full Wrap 54 x 75

Includes Interior and Exterior facing ad panels and Rear of Shelter

Partial Wrap 25 x 75

Includes Interior and Exterior facing ads panels

HITCH THURSDAY

Bus She













Full Wrap Bus Ads











Motion Form

Date: 5/20/18

From: Jen F. - Public Relations Committee

Motion: Use \$1000.00 to rent a billboard for (1) month. Possibility of get negotiating move billboards for less money. All monies not used will be returned to Area Service

Intent: To fulffill our primary purpose to Spread the message to the addict that still suffers and as our 1th tradition talks about - be vigorous in our attempts to get our message out.

Motion Form (9)

<u>Date</u>: 5/20/18

From: Jen F. - Public Relations

Motion: Use \$ 700.00 to purchase (10)28" x96" interior bus add for (12) month period.

Intert: To Sulfill our primary purpose which is to spread the message to the addict that stiel suffers. Our 11th tradition talks about being vigorous in our attempts to get our message out to the public.

Motion - Bus shelters LISAB Jotion - Inside bus Pro-Exposure LISAB

Motion Form

Date: 5/20/18

From: Jen & - Public Relations

Motion: Use \$894.00 to purchase (3)75"x54" bus shelter signs for 12 month period.

Intent: To fullfill our primary purpose which is to spread the message to addict that still suffers. Our 1th tradition talks about being vigorous in our attempts to get our message out to the public.

Ros Wap
Con:
Not enough thin the budget
- Drew V.

PRO FOR BUS WROD to Fother Carry The Message Loef

Motion Form



Date: 5/20/18

From: Jen F. - Public Pelations

Motion: Use #1385.00 to purphase (5) fuel bus wraps for (12) months. Each bus wrap is \$277 for a (12) month period.

Intent: To fulfill our primary purpose which is to spread the message to the addict that still suffers. Our 11th tradition talks about being vigorous in our attempts to get our message out to the public.

enofe to support this Mike B

CHRIS A Miracles Happens CON: I LOVE the IDEA OF there an motions. My Concern is Do WE HAVE EMOUGH IN OUR BUDGET to coven this? That if we say yes to mil of then For morrion for P.P. committee

- Motion o much

Billbord Bus Wrap Pro Homelys people art into that they may never have had the opportunity or exposure that we've been given Majority of people in DE take public transportation and it's a great for exposure Hate B

Wominations Treasure - Lesa B wasn't on the ninutes Literalure Chair Michael D Lenora with drawal from nominats Co Treasure - Monocer ULA - Maryanne 6 -HaI - Joe 7 -Co Sure Lary - Charmaine

Jet 7 - H+I

July 27, 2005

Les spondor, who has
spondor.
work sleps, traditions
concepts

H+I corhain

Co Chair area

Chair area

Whish area

Shair now of H+I

Willing to serve

Jack To- Meeting Stof Mensite - Clean date - 4/1/2016 - SPONSON+ GLEP MONOR - experience w/ computers - G5R for Have Group - Relable transportation -Steady Employment - Willingnoss to some & desire to remain involved in NA

Dienotary 20/18 Morrocca B. My dean date is 2-1-04 I am currently treasure at Together We Can "At RoseHill on Tue. Nights 7:30 pm I have been in H+I and P+I for 14 years I am retired from General Motors I do little odd and ends jobs For something to do to Keep me

USA Maryanne G 16-1-14 80 Sporsor - Yes Working Steps understanding of Trad. From and Concepts Has sorved at the excutive Level as Area Served on U+A as volunteer